

## Message Text

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PAGE 01 TAIPEI 07247 060238Z  
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----062520 060753Z /20  
R 060217Z DEC 77  
FM AMEMBASSY TAIPEI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 5713

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COMMERCE FOR DIBA/OED/JOHN HARDISTY

E.O. 11652: N/A  
TAGS: BEXP, ETRD, TW  
SUBJECT: SPECIAL TRADE OPPORTUNITY--MEDICAL EQUIPMENT

REF: TAIPEI 7186

1. THE TYPES OF MEDICAL EQUIPMENT WHICH NOW BEING SOUGHT BY GROC FROM U.S. SOURCES TO REPLACE JAPANESE SUPPLIERS ARE LISTED BELOW. COMMATT SUGGESTS THAT AMERICAN FIRMS BE ASKED TO SEND ONE SET OF PRODUCT SHEETS, PRICES FOB U.S. PORT, AND SHORT LETTER STATING THAT EQUIPMENT IS OF U.S. ORIGIN, THAT IS, NOT ASSEMBLED FROM FOREIGN COMPONENTS. JAPANESE TRADING COMPANIES AND SUBSIDIARIES SHOULD BE AVOIDED. LETTERS AND PRODUCT INFORMATION SHOULD NOT BE REFERRED BY U.S. FIRM TO TAIWAN AGENT OR DISTRIBUTOR, BUT SHOULD COME DIRECTLY FROM U.S. HEADQUARTERS. MAILING ADDRESS TO BE USED: COMMERCIAL ATTACHE PAUL AYLWARD; FOR BIO-MED SURVEY; BOX 2 AMERICAN EMBASSY, APO SAN FRANCISCO 96263. HARDISTY MAY WISH TO BROADEN COVERAGE OF U.S. INDUSTRY BY HAVING BOB CUTTER IN OFO CONTACT SELECTED DISTRICT OFFICES, SUCH AS BOSTON, TO CONTACT FIRMS IDENTIFIED IN EARLY FALL FOR GLOBAL MARKET SURVEY ON MEDICAL EQUIPMENT.

2. SHOPPING LIST IS AS FOLLOWS:

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A) A LARGE ASSORTMENT OF FIBER OPTICS AND ENDOSCOPES, SPECIFICALLY; ESOPHAGO FIBEROPTIC SCOPE, GASTROINTESTINAL FIBEROPTIC SCOPE, COLON FIBEROPTIC SCOPE, DUODENO FIBER OPTIC SCOPE, BRONCHO FIBEROPTIC SCOPE FOR BIOPSY, LAPAROSCOPE, FIBEROPTIC CYSTOURETHROSCOPE, FIBEROPTIC SCOPE FOR BIOPSY (WITH CAMERA), AND FLEXIBLE NASOPHARYNGO-LARYNGOSCOPE.

B) OTHER SOPHISTICATED EQUIPMENT: MOBILE X-RAY TV UNIT, ULTRASONIC MULTIPURPOSE MANUAL SCANNER, SHORT-WAVE HIGH-CAPACITY THERAPY UNIT, ELECTRO PHONO CARDIOGRAPH (THREE CHANNEL DIRECT WRITING), CARDIOPAK (POSSIBLY MONITOR OR PACEMAKER), BIOPHYSIOGRAPH, PATIENT TELEMTRY MONITORING SYSTEM (FOR FOUR PATIENTS), ARTIFICIAL KIDNEY SYSTEM, AUTO ANALYZER, REFLECTOMETERS, ULTRA CENTRIFUGE, UV-VISIBLE (LIGHT?) SPECTROPHOTOMETER, CO 2 ELECTRIC SEMI-AUTOMATIC ARC WELDING EQUIPMENT, DIGITAL AC AND DC METER INPUT MODULE FOR MEDICAL ELECTRONICS USE, RADIOMETER, PORTABLE PHOTO-RECORDER, SEMI-AUTOMATIC FLOW-THRU CELL UNIT, DIGITAL INTEGRATOR, DUAL-TRACE TRIGGERED SWEEP OSCILLOSCOPE, COLOR MEASURING AND DIFFERENTIAL DIGITAL CALCULATING SYSTEM, AND AUTOISOCRONIC STAINING MACHINE.

C) MISCELLANEOUS ITEMS: UNIVERSAL EXAMINING TABLE FOR ENDOSCOPY, FLOATING "BUCKY" TABLE, AND MICROSCOPE.

3. LIST OF PRODUCTS AND MAILING INSTRUCTIONS ARE UNCLASSIFIED AND CAN BE DISSEMINATED TO AMERICAN FIRMS. HOWEVER, NONE OF THIS INFORMATION SHOULD BE PUBLISHED BY COMMERCE OR OTHERWISE FIND ITS WAY INTO THE PJS M UNGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, MEDICAL EQUIPMENT  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977TAIPEI07247  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Office:** ACTION EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 TAIPEI 7186  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Status:** NATIVE  
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**TAGS:** BEXP, ETRD, TW  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009